Remove bias and duplication Principle 9 (Development)









PRINCIPLES (universally useful ways of operating any organisation can adopt)

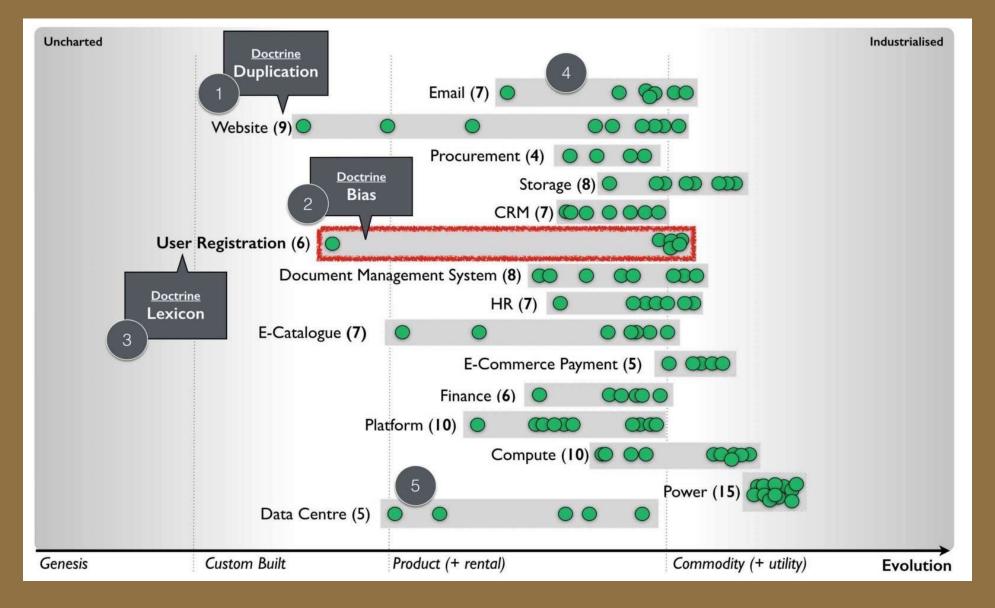
CATEGORY	COMMUNICATION	DEVELOPMENT	OPERATIONS	LEARNING	LEADING	STRUCTURE
PHASE I	3. Use a common language	1. Know your users	4. Think small (as in know the details)	8. Use a systematic mechanism of learning (bias towards data)		
	6. Challenge assumptions	2. Focus on user needs				
TAKE CONTROL	5. Understand what is being considered (situational awareness)	9. Remove bias and duplication				
		7. Use appropriate methods				
PHASE II GET FIT	Be transparent (Bias towards open)	Focus on the outcome not a contract	Manage inertia	Bias towards action (learn by playing the game)	Move fast	Think small (as in tean
		Think fast, inexpensive, restrained and elegant (FIRE)	Manage failure		Strategy is iterative not linear	
		Use appropriate tools	Effectiveness over efficiency			and decision making
		Be pragmatic				Think aptitude and attit
		Use standards where appropriate				
			Optimise flow (remove bottlenecks)	Bias towards the new (be curious, take appropriate risks)	Commit to the direction, be adaptive along the path Be the owner	Provide purpose, mast & autonomy
PHASE III BETTER			Do better with less		Think big, inspire others	Seek the best
WITH LESS			Set exceptional standards		Embrace uncertainty	
			(great is just not good enough)		Be humble (listen, be selfless, have fortitude)	
PHASE IV				Listen to your ecosystems (future sensing engine)	Exploit the landscape	There is no one cultu
REAL-TIME STRATEGY					There is no core (everything is transient)	Design for constant evol



In any organisation you can find people custom building what is a commodity or rebuilding something that exists elsewhere.

Remember, that they're not doing this because they're stupid but because they simply don't know it exists elsewhere.





IT Weapons of Mass Duplication — Leader Board

Duplication in a single organisation	Technology	Industry	
1,000+ (estimated)	Risk management systems	Global Finance	
170	Cloud projects	Global Technology	
118	Workflow systems	Government	
14	CRM systems	National Bank	
6	General rule of thumb	EVERYWHERE	

source: Projects of Simon Wardley and global mapping network



PowerMaps

The level of duplication within most organisations vastly exceeds what people expect.

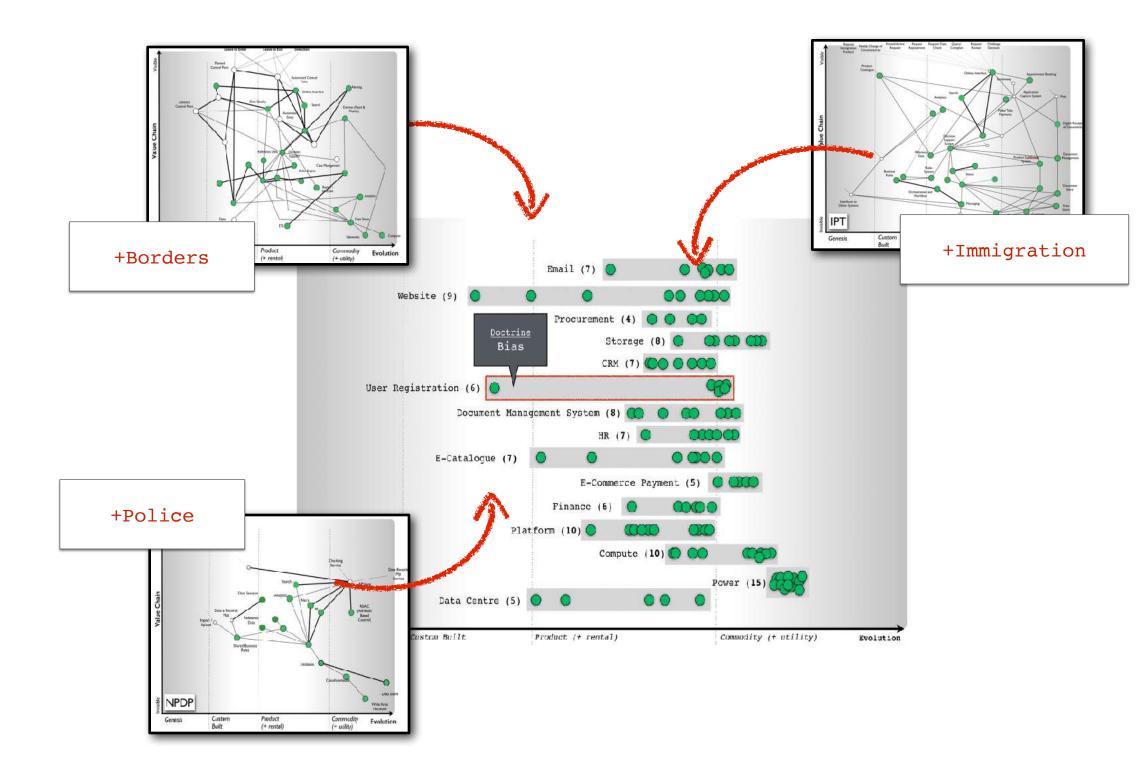
NB:— when you try to remove this people can get very defensive as you're often treading on the toes of someone's pet project.

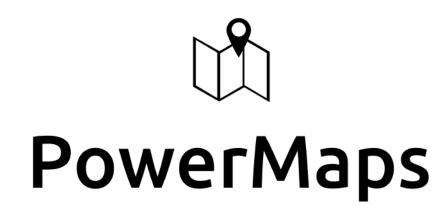




Collating multiple maps will help you remove:

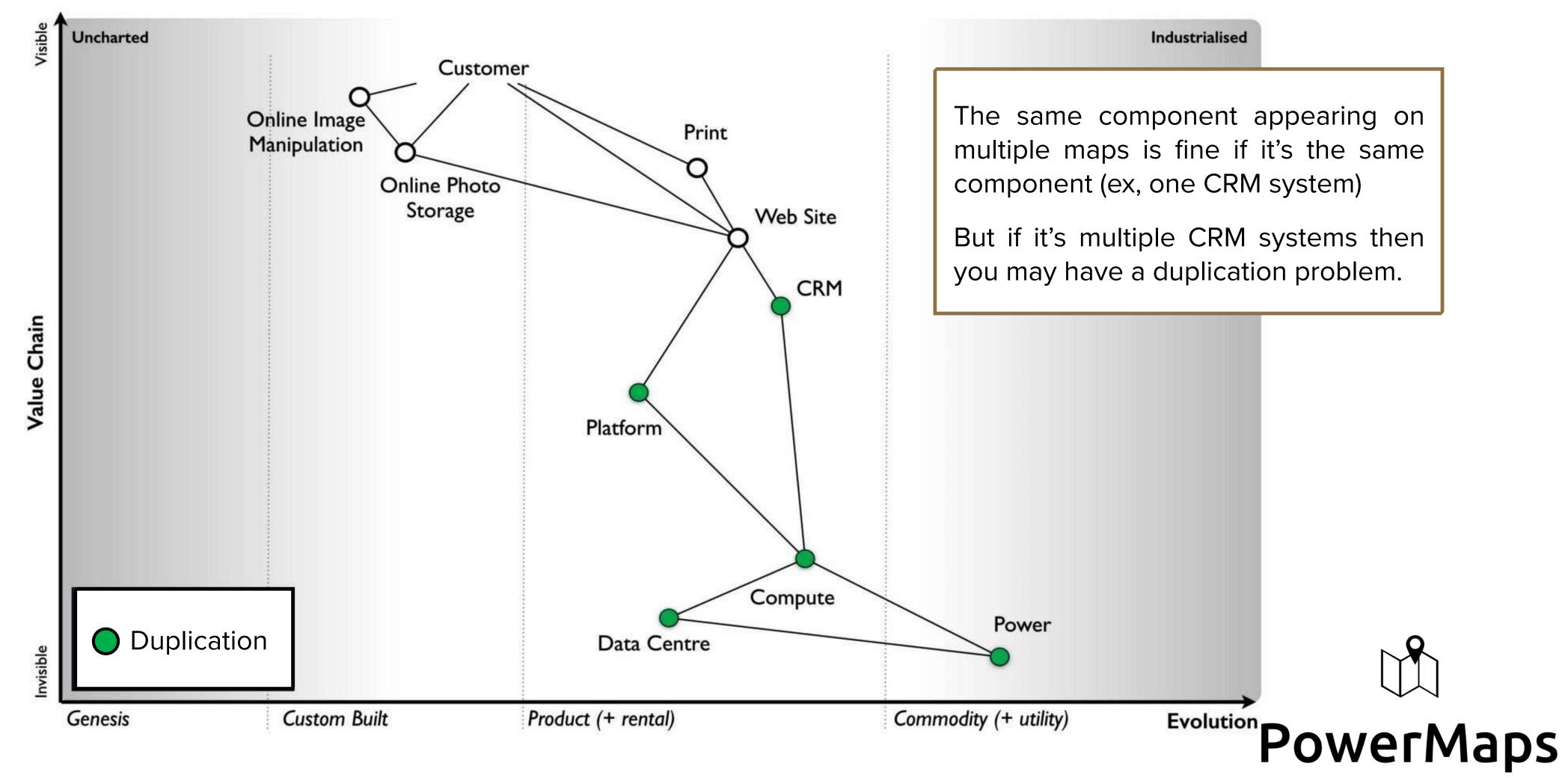
- **Duplication = rebuilding the** 1. same thing
- 2. Bias = custom building what is already a commodity







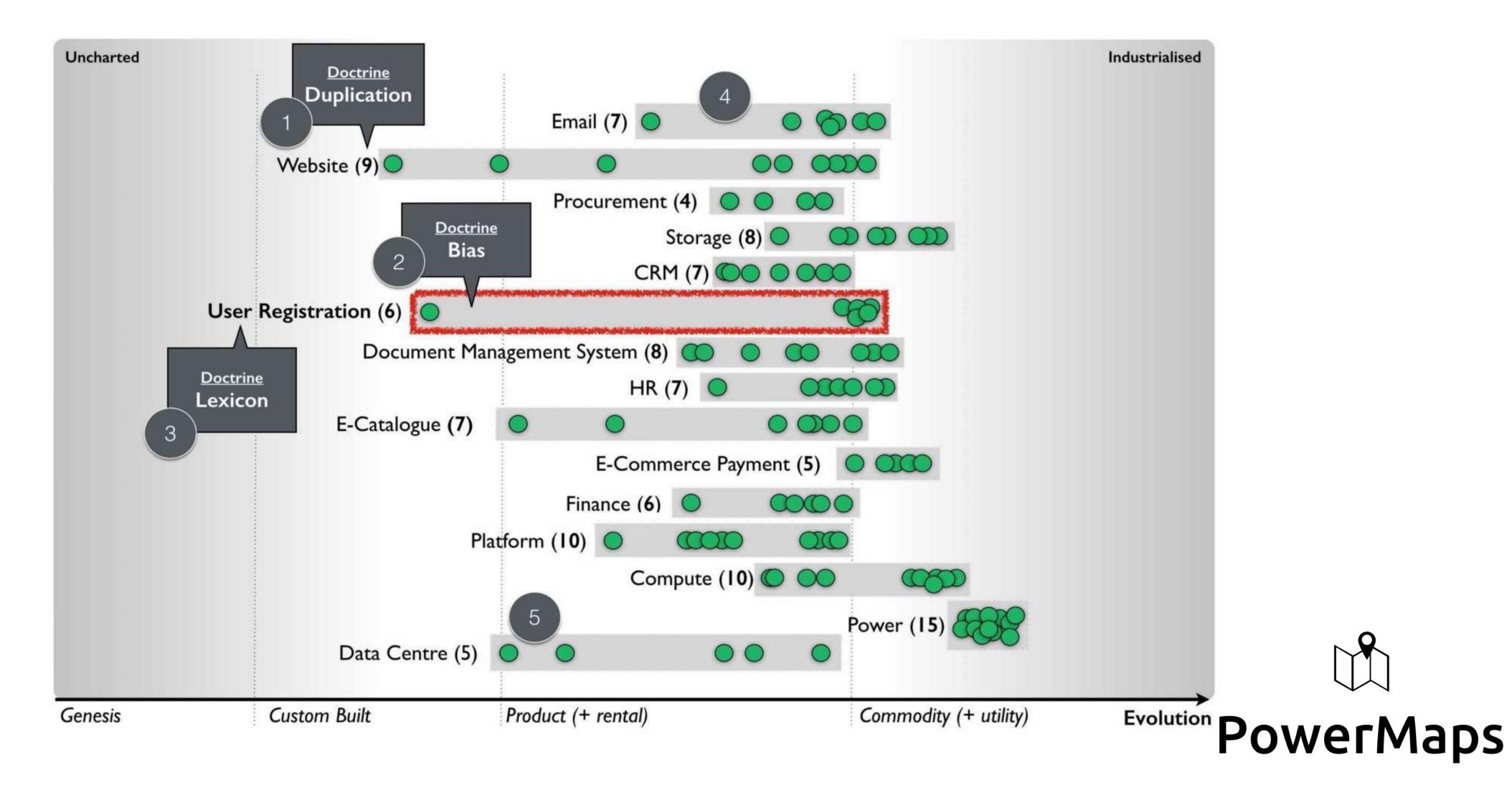
As you collect more maps of different parts of the organisation you'll start seeing the same components multiple times







Collate multiple maps on a 'profile diagram' to show commonly described components and identify both duplication and bias







Maps and the profile diagram are guides that will help you remove duplication and bias.

This is a necessity for efficient operations.



